



ASUSTEK

4Q 2022 Investor Conference



IN SEARCH OF INCREDIBLE

Q & A

1. Can you explain more about the risk of losses in the first half of 2023? What will be the key indicators for turning profits?

A: Please refer to webcast 43:40.

2. The company has achieved a good growth in market share in 2022, but has suffered financial losses. Can you explain more about the reasons for the inconsistency between the financial and operational aspects?

A: Please refer to webcast 50:47.

3. The company's inventory has declined significantly in Q3 and Q4 2022. How does the management see the inventory trend and target in the first half of 2023? When will normal level be reached?

A: Please refer to webcast 56:07.

4. What's the impact of EVGA's withdrawal from the graphics card market on ASUS? What is ASUS's growth strategy in the graphics card business?

A: Please refer to webcast 58:14.

5. What's the dividend payout plan for 2022?

A: Please refer to webcast 1:00:22.

6. If breaking down by region, what is the demand and channel status of each region? Is there any market important for ASUS to return stable operation if the demand is recovering?

A: Please refer to webcast 1:01:17.

7. I would like to ask about the progress of the company's mobile phone business. What's the operation status in 2022 and the outlook in 2023? Are there plans for more new models?

A: Please refer to webcast 1:05:50.

8. How does the company view the trend of the gaming market in 2023? Recently, some supply chains have pointed out that gaming market is recovering.

A: Please refer to webcast 1:09:01.